

Message Text

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PAGE 01 STATE 115887
ORIGIN COME-00

INFO OCT-01 NEA-11 ISO-00 EB-08 /020 R

DRAFTED BY USDOC/NTIS/T. LINDEMANN

APPROVED BY

USDOC/OIM/GPAINE (INFO)

NEA/INS/JGRAHAME (INFO)

-----034604 061025Z /21

R 060106Z MAY 78

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI

UNCLAS STATE 115887

E.O. 11652: N/A

TAGS: BEXP, IN

SUBJECT: PROBLEMS WITH NATIONAL TECHNICAL INFORMATION
SERVICE

REFERENCE: NEW DELHI 6552

1. NTIS DID NOT RECEIVE AGREEMENT SIGNED BY CONSTELLATE CONSULTANTS UNTIL END OF FEBRUARY.
2. NTIS HAS NOT RECEIVED CONFIRMATION FROM A U.S. BANK REGARDING LETTER OF CREDIT. NTIS DOES NOT SHIP ORDERS UNTIL FUNDS ARE RECEIVED. CONSTELLATE HAS BEEN ADVISED BY TELEPHONE, TELEX, LETTER AND PERSONAL VISIT.
3. NTIS - CONSTELLATE AGREEMENT INCLUDES PROVISION OF A 90 DAY PERIOD AFTER RECEIPT OF SIGNED AGREEMENT FOR NTIS TO PREPARE LISTS OF A ADDRESSES OF CUSTOMERS AND TO SEND INTRODUCTORY AIRMAIL LETTERS.

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4. NTIS IS PREPARED TO REFER DIRECT ORDERS FROM INDIAN CUSTOMERS TO CONSTELLATE AFTER 1 JUNE 78. CONSTELLATE IS NOT THE EXCLUSIVE AGENT IN INDIA. OTHER AGENTS ARE HIGGINBOTHAM LTD. AND ALLIED PUBLISHERS LTD. NTIS WILL INFORM ALL EXISTING CUSTOMERS IN INDIA OF AGENTS IN INDIA

AS STATED IN PARAGRAPH 3 ABOVE. NTIS SENT SAMPLES OF

PUBLICATIONS AND OTHER PROMOTION MATERIAL WHICH CONSTELLATE HAS RECEIVED.

5. MR. JAMES JENNINGS HAS RESPONDED TO CONSTELLATE BY TELEX, TELEPHONE AND LETTER REGARDING ALL POINTS RAISED IN YOUR CABLE.

6. NTIS APPRECIATES YOUR INTEREST AND COOPERATION IN THE NTIS INTERNATIONAL PROGRAMS. NTIS DOES NOT WISH TO IMPLY A CONTRADICTION IN EXECUTING AN AGREEMENT THEN GIVING THE APPEARANCE OF NO ACTION. THE PROBLEMS IN LAUNCHING THE INDIAN OPERATIONS ARE OF TIMING AND WORKING WITHIN THE FRAMEWORK OF RESTRICTIVE FINANCIAL REGULATIONS IN INDIA. NTIS EXPECTS TO EVENTUALLY RESOLVE THESE PROBLEMS AND REQUESTS. PLEASE ADVISE NTIS OF ANY SUGGESTIONS YOU HAVE. IN THE MEANTIME, NTIS IS TAKING STEPS TO PROVIDE A VARIETY OF DEALER SUPPORT MATERIAL TO ALL OF THE INDIAN DEALERS. COPY OF RECENT TELEX TO CONSTELLATE FOLLOWS BY AIR MAIL TO DUTT. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE115887
Document Source: CORE
Document Unique ID: 00
Drafter: NTIS/T. LINDEMANN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780193-0953
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780586/aaaacvff.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
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Reference: 78 NEW DELHI 6552
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2770270
Secure: OPEN
Status: NATIVE
Subject: PROBLEMS WITH NATIONAL TECHNICAL INFORMATION SERVICE
TAGS: BEXP, IN
To: NEW DELHI
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/bd5a3aa3-c288-dd11-92da-001cc4696bcc
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